IN THE UNITED STATES DISTRICT COURT FOR THE WESTERN DISTRICT OF TEXAS WACO DIVISION

PROVEN NETWORKS, LLC

Plaintiff,

v.

HEWLETT PACKARD ENTERPRISE COMPANY and ARUBA NETWORKS, INC.,

Defendants.

Case No. 6:20-cv-00632-ADA

JURY TRIAL DEMANDED

DECLARATION OF WILLIAM TAYLOR IN SUPPORT OF DEFENDANTS' MOTION TO DISMISS FOR FAILURE TO STATE A CLAIM AND IMPROPER VENUE, OR, IN THE ALTERNATIVE, TRANSFER PURSUANT TO 28 U.S.C. § 1404

I, William (Bill) Taylor, hereby declare as follows:

- 1. I am an employee of Aruba Networks, Inc. ("Aruba"). I have been an employee of Aruba since November 14, 2016. I previously worked for Hewlett-Packard for twelve years, and for Hewlett Packard Enterprise Company ("HPE") for a brief period after Hewlett-Packard split into HP Incorporated and HPE. The facts set forth herein are true and correct to the best of my knowledge and are based on my own personal knowledge and/or I have been informed of the information. If called upon to testify as a witness, I could and would competently testify thereto.
- 2. I submit this declaration in support of the motion to dismiss for failure to state a claim and improper venue, or, in the alternative, transfer pursuant to 28 U.S.C. § 1404. I understand that the Plaintiff Proven Networks ("Plaintiff") filed this lawsuit on July 14, 2020.
- 3. My title at Aruba is Sales Director of South Central Enterprise. As part of my duties in that position, I manage the Aruba Enterprise South Central sales team.
- 4. Aruba's headquarters are located at 3333 Scott Blvd, Santa Clara, California 95054. https://www.arubanetworks.com/company/about-us/.
- 5. I have reviewed a map of the Western District of Texas, https://www.jus-tice.gov/usao-wdtx/offices-western-district-texas, and Aruba has no offices in the Western District of Texas. Nor does Aruba have any offices in Texas.
- 6. I understand that the Plaintiff in this lawsuit has alleged that Aruba has an office located at 16601 Blanco Rd., #120, San Antonio, Texas. Aruba does not have, nor has it ever had, an office at this address, or any other address, in San Antonio. Aruba does not list 16601 Blanco Rd., #120, San Antonio, Texas, or any other Texas location, as an address on its website. https://www.arubanetworks.com/company/contact-us/. Nor does Aruba's website list a telephone number in the Western District of Texas. https://www.arubanetworks.com/company/contact-us/.

- 7. I understand that the Plaintiff further states that HPE has an office at 14231 Tandem Blvd., Austin, Texas 78728. This is an office of HPE, not Aruba. Aruba employees do not have access to the HPE's Austin office with their Aruba employee badges unless they specifically request and are granted access. If an Aruba employee wishes to visit this office, they must first request badge access to the building or visit the lobby desk to gain entry. They must also reserve a meeting room space in advance or look for an open desk, if available, in the free address workspace.
- 8. Aruba does not maintain any products or any information about its products at HPE's Austin office. Aruba employees do not use HPE's Austin office to ship or receive Aruba products to be sold to customers.
- 9. Aruba employs over 7,000 employees globally. *See* Ex. A. As of July 14, 2020, which I understand is the date that Plaintiff filed this lawsuit, thirty-one Aruba employees work within the Western District of Texas—all from their homes, or, in two cases, from a customer's facility. As of the execution of this declaration, I understand these facts have not changed.
- 10. Attached as Exhibit B is the complete list of Aruba employees as of July 18, 2020. Thirty-one of the listed Aruba employees work within the Western District of Texas (I will refer to them hereinafter as "Aruba Employees"), which are shown in the summary charts attached as Exhibits C-R. As shown in the charts, and as Aruba does not have an office within the Western District of Texas, these employees work from their homes.
- 11. Of these thirty-one employees, Exhibit B identifies twenty-four employees as teleworkers including myself. This is shown by the "TNOS" designation in Column DZ (Workplace Type Description), which stands for "Teleworker-Standard."
 - 12. Exhibit B identifies William Lee as "OFSW Off Site Standard Non-Teleworker."

However, this designation is an error. I confirmed that Mr. Lee is a teleworker. Ex. E.

- 13. Exhibit B identifies the following employees as "ONDO," which stands for "On Site Dedicated Office Standard": Trazy Alonzo, Jay McNealy, Ramiro Rocha, Paul Howatson, Will Taylor, and Nandakumar Ammaiyappan.
- 14. I confirmed that Ramiro Rocha does not reside in the Western District of Texas. Ex. P.
- 15. Jay McNealy and Paul Howatson are designated ONDO. However, these designations are errors—before COVID shutdowns, they worked from a customer's facility. Ex. P. Neither Mr. McNealy nor Mr. Howatson go to HPE's Austin office. Ex. P.
- 16. The ONDO designation for Trazy Alonzo, Will Taylor, and Nandakumar Ammai-yappan is an error. Each of these employees is a teleworker. I confirmed that Trazy Alonzo has never been to the Austin office, and that Will Taylor has only gone to HPE's Austin office once to drop off paperwork. Exs. D, Q. I also confirmed that Nandakumar Ammaiyappan only visits HPE's Austin office approximately four or five times a month. Ex. K.
- 17. Aruba does not exercise any possession or control over the Aruba Employees' personal residences. Aruba does not own or lease any portion of their personal residences. Nor does Aruba pay for or reimburse any portion of their rent or mortgage.
- 18. None of the Aruba Employees use their personal address on any Aruba materials, such as email signatures. There is no Aruba signage outside of any of their personal residences.
- 19. Aruba does not condition employment of the Aruba Employees on storing, distributing, or selling products from their personal residences. The Aruba Employees do not store, distribute, or sell Aruba's products from their personal residences.
 - 20. Among the Aruba Employees, some are provided product samples by Aruba to help

them understand the products that they support. These products are not for sale or distribution to customers and have been designated by Aruba as "for internal use only."

- 21. Customers do not visit the personal residences of the Aruba Employees. Aruba's company policies prohibit employees from using their personal residences for such business purposes, such as in-person business meetings.
- 22. When customers purchase products, the products are shipped directly from Aruba's facilities (which are outside of Texas) to the customer.
- 23. The Aruba Employees support customers that are located both within and outside of the Western District of Texas.
- 24. None of the Aruba Employees are required to work from or live within the Western District of Texas. Among the thirty-one Aruba Employees, four commute to customer sites within the Western District of Texas on an as needed basis. Exs. P, Q.

I declare under penalty of perjury that the foregoing is true and correct.

Executed on August 31, 2020.

William Taylor